

FARMERS MARKETS COUNT WHEN IT COMES TO

FARMERS

Interim results from a global campaign to measure how and by how much farmers markets affect rural development and the livelihoods of family farmers.





ABOUT FMCOUNT!

To show how farmers markets support biodiversity, farmer livelihoods, and healthy food environments, market leaders will measure their impact on three key dates: World Biodiversity Day (22 May), World Rural Development Day (6 July), and World Food Day (16 October) 2025.



FARMERS MARKETS COUNT FOR FARMERS

In the weeks before World Rural Development Day, we trained over 150 farmers market leaders to run a scientific survey of farmers at their markets. **34 markets** completed the study. Using simple tools like clipboards and cameras, surveyors identified true farmers (those who work the land) and conducted one in-depth interview per market. The insights gathered were shared widely on social media through #FMCOUNT.



There is more. Keep reading!











WHAT WE DISCOVERED

Interim results shows that farmers markets play a strategic, stable role in supporting rural livelihoods:

- 82% operate year-round, helping farmers manage cash flow through all seasons
- 71% open at least weekly (26% twice weekly), giving farmers regular access to customers while allowing time for production
- 97% accept digital payments, disproving the idea that family farmers lack financial literacy
- 66% of farmers travel under 90 minutes, showing that markets rely heavily on nearby peri-urban communities affected by rapid urbanization
- 41% of farmers in small markets employ women, twice the rate of medium and large markets, highlighting how smaller markets can better support marginal enterprises

FARMERS MARKETS: STABLE, LOCAL, DIGITAL, AND INCLUSIVE

Operate year-round

97%

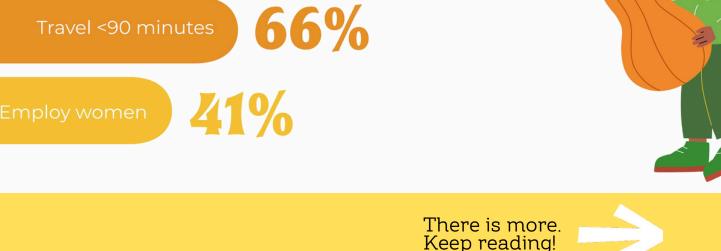
Open weekly

82%

Twice a week

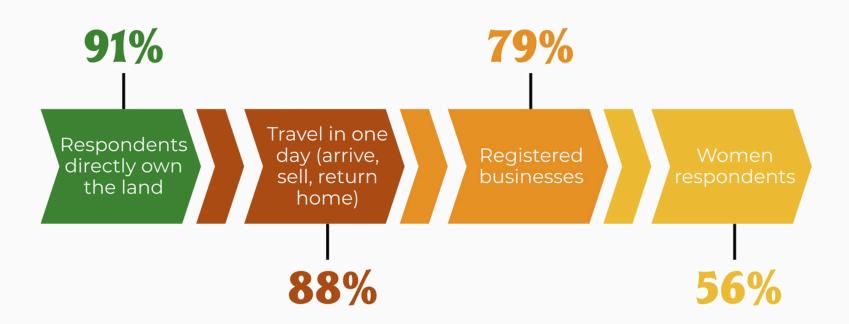
Accept digital payments

71%





STRUCTURED, INCLUSIVE, AND LOCAL: FARMERS MARKETS IN ACTION



To better understand farmers' motivations for attending markets, we conducted *one-on-one interviews*. We found little difference between markets in the Global North and South, and notable consistency across market sizes. Key insights include:

- 88% of farmers make a same-day trip, highlighting the importance of proximity for sustainable farmer—market relationships.
- 56% of respondents were women, and 91% of all interviewees own their farms—showing farmers markets' strong role in supporting women-led enterprises.
- 79% of businesses are formally registered, confirming that most participating farmers are established, legitimate enterprises rather than informal hobbyists.





KEY TAKEAWAY:

Farmers markets play a strategic and professional role in supporting rural livelihoods, challenging the misconception that they are informal or haphazard. Most farmers travel short distances and make same-day trips, ensuring sustainable market relationships, while the majority operate year-round and accept digital payments, highlighting both financial literacy and business formalization. Women participate actively, particularly in smaller markets that often provide greater access for marginalized producers. Overall, the patterns are consistent across market sizes and regions, demonstrating that farmers





